

# REAL ESTATE

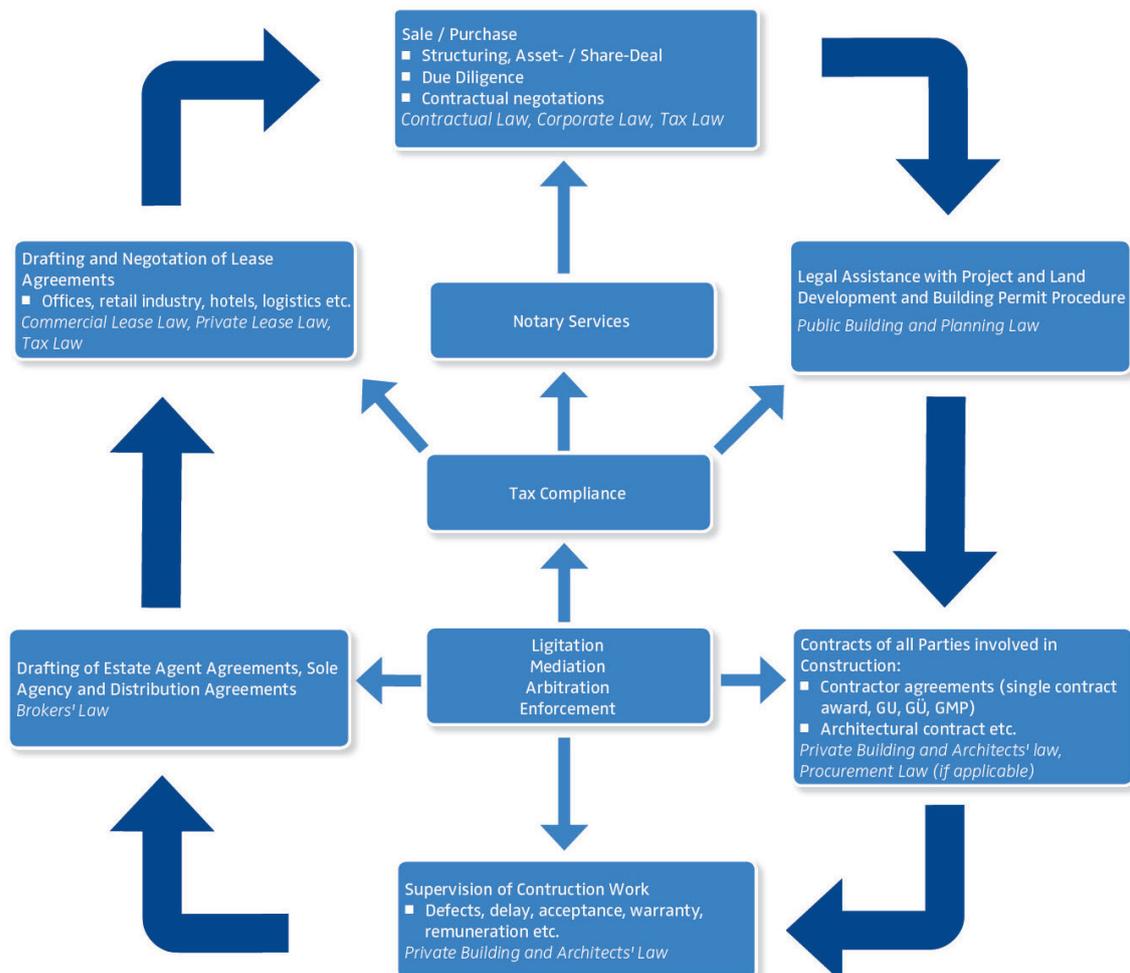
We advise on all areas of real estate law, from financing and property acquisition to project development, lease and sale. We design and implement innovative transaction forms and develop German and international real estate funds.

Private and public undertakings seek us out for their construction and civil engineering projects. We also expertly handle piece-by-piece sales, block sales and other real estate transactions.

The experienced and motivated lawyers of our Real Estate Practice Group strive to provide customised advice and services for our clients.

For decades, real estate law has been a core focus of BEITEN BURKHARDT's services. We assist our clients with all issues throughout the entire real estate life cycle. This includes advising on the acquisition of property, planning approval and project development; drafting contracts for all parties involved in construction projects; and providing legal assistance during construction and with the lease or sale of the property.

We provide advice on the realisation of real estate projects to owners, investors, tenants, family offices, asset managers, planning offices, principals and contractors, brokers and agents, and any other parties active in the industry. Our expertise in special purpose real estate is of note. We represent clients in and out of court to ensure our advice is both efficient and client-oriented. Individually tailored teams guarantee high-quality services for real estate law matters. Where necessary, we involve lawyers and tax advisors who specialise in other areas of law, such as tax, corporate law or finance law, in order to develop integrated solutions.



## At a Glance:

- Real estate transactions in the form of asset or share deals, including tax structuring and assistance
- Legal and tax due diligence
- Real estate acquisition financing
- Providing legal assistance with project and land developments (especially the assistance with forward deals)
- Securing and implementing planning approval and defending against claims under public building law
- Drafting contracts for all parties involved in construction projects, e.g. building and architects' contracts and project management agreements
- Joint ventures, ARGE and other consortium agreements
- Providing legal assistance throughout the construction phase and beyond (including claims involving this phase and follow-up management issues)
- Asset, property and facility management (drafting contracts and providing legal assistance)
- Commercial lease law
- Residential tenancy law for large residential housing portfolios
- Law governing brokers and agents
- Drafting agreements with property developers
- Providing comprehensive advice on special purpose real estate (real estate for hotels, logistics facilities, health care centres and nursing facilities)
- Litigation, arbitration and other alternative dispute resolution procedures (ADRs)
- Tax Compliance
- Property fund development
- Notary public

## Russia

We have been providing advice in this dynamic sector for many years and thus have vast practical experience in domestic and cross-border real estate transactions, infrastructure projects and public building projects. Our clients include real estate developers and investors, building contractors, engineering and architectural offices and all those involved in real estate projects. We offer you the whole spectrum of legal advice on contracts and agreements to be signed during the various investment stages, during the construction phase, when registering your ownership rights and when signing rental or lease contracts.

A key focus of the work of our Practice lies in minimising any risks that may be caused by existing encumbrances.

### AT A GLANCE

- Due diligence checks on real property and advice on how to minimise risks
- Preparation, design and implementation of real estate investment and infrastructure projects
- Acquisition of building land for brownfield and greenfield projects
- Re-dedication of land
- Registration of real estate rights and transactions
- Design and negotiation of real estate contracts
- Preparation of and advice on hedging transactions involving real property
- Procurement law
- Tax planning relating to the projects
- In and out-of-court representation in disputes relating to real estate rights

## China

We advise at all stages of any real estate project: financing, development, acquisition and use of both, commercial and residential properties. We see to the acquisition of the rights of use from the State and from commercial owners, draft all lease and leasing contracts and handle real estate management.

Thanks to our well-established contacts to real estate brokers for commercial properties and sites, we are able to provide legally sound advice for projects all over China.

### AT A GLANCE

- Acquisition of land use rights from the State and from commercial owners
- Development, acquisition and use of industrial sites, commercial and residential properties
- Financing
- Lease contracts for commercial and residential properties
- Acquirer and vendor due diligence